

# Yeoman 3-Rights Value Asia Fund

June 2020

*“Performance backed by Principles, Process and People”*

# Yeoman Capital Management

- Investment Manager of:
  - Yeoman 3-Rights Value Asia Fund
  - Yeoman 3-Rights Value Japan Fund
- 20+ years' track record of value investing in Asian small cap equities
- Holds Capital Markets Services Licence for Fund Management issued by MAS
- Serves accredited & institutional investors under the Securities & Futures Act (Chapter 289)
- Funds under management: ~S\$169m (US\$121m) at end June 2020

# Yeoman Capital Management

- Founded & owned by Mr Yeo Seng Chong & wife Mdm Lim Mee Hwa
- They, their family & senior management have invested significantly in both funds, alongside our clients.

## Board of Directors

- Yeo Seng Chong: Executive Chairman, CEO, CIO & Portfolio Manager of Yeoman 3-Rights Value Asia Fund
- Wong Man On, ACA, CFA: Executive Director, Head of Research & Portfolio Manager of Yeoman 3-Rights Value Japan Fund
- Lim Mee Hwa: Non-Executive Director
- Sonny Tan Hock Sun: Non-Executive Director

# Investment Process

- Listed equities in Asia ex-Japan (Asia Fund); Japan (Japan Fund)
- Value methodology, with an absolute return goal
- Bottom-up stock selection, based on 3-Rights approach
  - **Right Price:** Trading below fair value
  - **Right Business:** Strong balance sheet, stable operating history, capital efficiency
  - **Right People:** Competent & honest management
- Diversified Portfolio: 50-100 stocks (Asia Fund); 20-50 (Japan Fund)

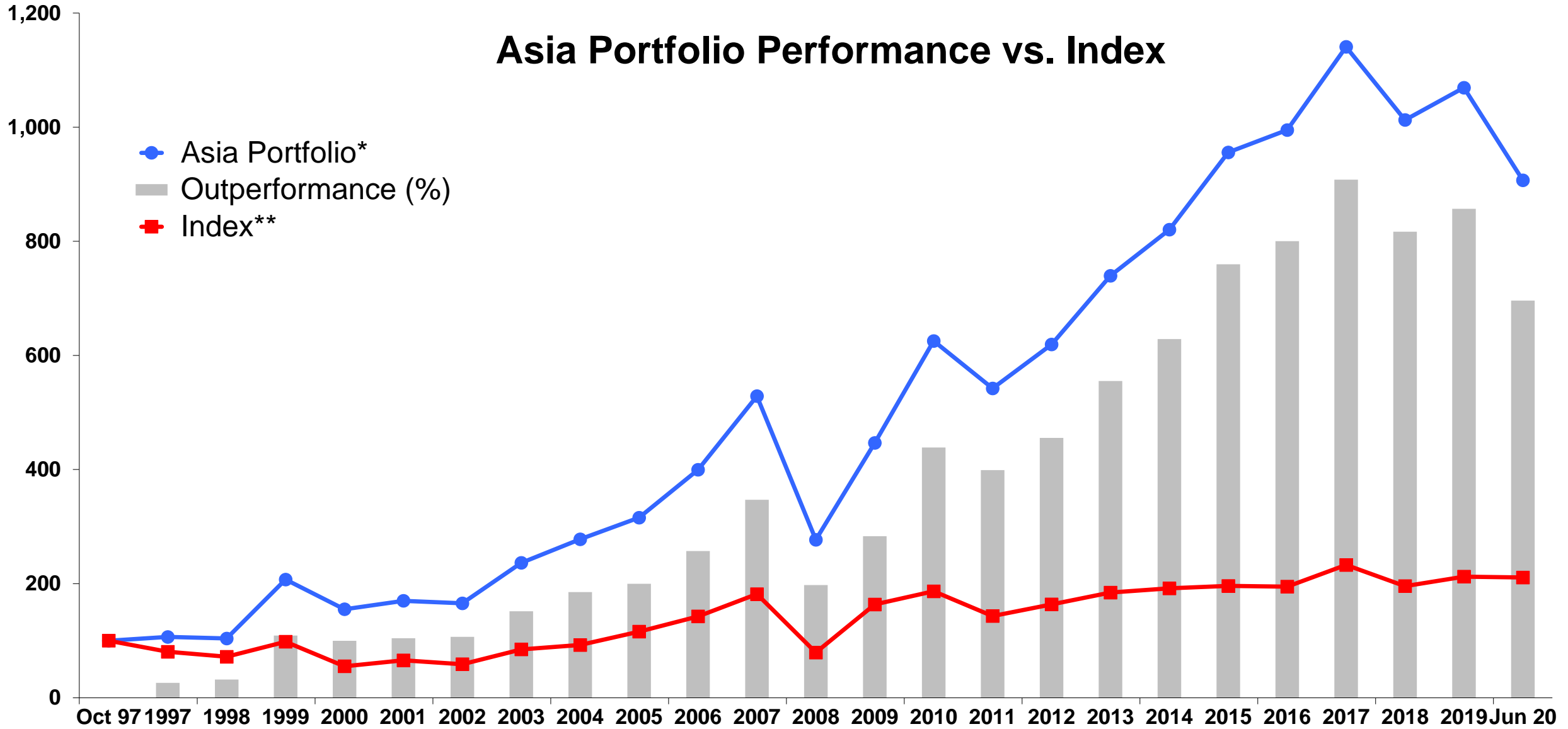
# Investment Process

- Investment time horizon: Medium to long term of 3-5 years
- Target return: **8%-10% CAGR net of all fees**
- Fully invested, subject to valuation criteria
- Long-only, no leverage, no derivatives
- Sell discipline:
  - The share reaches or exceeds fair value
  - The company no longer passes the 3-Rights test
  - There is something better to buy

# Yeoman 3-Rights Value Asia Fund

- Portfolio exposure capped at:
  - 15% for a single stock
  - 25% for a single MSCI GICS industry
  - 45% for a single country
- Ethical investment policy
  - No alcohol, tobacco or gaming stocks

# Asia Portfolio Track Record



\* Chart shows performance from 31 October 1997, re-based to 100. Performance from 19 January 2005 fund inception onwards refers to Yeoman 3-Rights Value Asia Fund ("Asia Fund"). Performance prior to 19 January 2005 refers to segregated accounts reported on a composite basis (comparable investment objective). Performance in SGD. Dividends re-invested. Net of fees.

\*\* The benchmark index was changed to MSCI AC Far East ex-Japan Small-cap Index (MSLUAFJN), in SGD terms, on 1 January 2019. For more details, please refer to the 2018 Q4 newsletter.

# Asia Portfolio Track Record

Performance: 22 years 8 months ending June 2020

Period	Asia Portfolio	Index	Out/under-performance
<i>Since Inception</i>			
<b>CAGR (per annum)</b>	<b>10.22%</b>	<b>3.34%</b>	<b>6.88%</b>
<b>Cumulative Performance</b>	<b>806.92%</b>	<b>110.78%</b>	<b>696.14%</b>
<b>June 2020</b>	2.50%	6.48%	(3.98%)
<b>Year To Date 2020</b>	(15.18%)	(0.71%)	(14.47%)
<b>Historical Performance</b>			
2019	5.59%	8.48%	(2.89%)
2018	(11.24%)	(15.91%)	4.67%
2017	14.64%	19.50%	(4.86%)
2016	4.10%	(0.64%)	4.74%
2015	16.51%	2.22%	14.29%
2014	10.92%	3.98%	6.94%
2013	19.46%	12.69%	6.77%
2012	14.19%	14.26%	(0.07%)
2011	(13.29%)	(23.24%)	9.95%
2010	40.00%	14.11%	25.89%
2009	61.31%	106.34%	(45.03%)
2008	(47.62%)	(56.37%)	8.75%
2007	32.28%	27.41%	4.87%
2006	26.59%	22.95%	3.64%
2005	13.65%	25.28%	(11.63%)
2004	17.46%	9.16%	8.30%
2003	42.87%	44.27%	(1.40%)
2002	(2.57%)	(10.37%)	7.80%
2001	9.53%	18.70%	(9.17%)
2000	(25.14%)	(43.76%)	18.62%
1999	99.32%	36.65%	62.67%
1998	(2.49%)	(10.79%)	8.30%
1997*	6.60%	(19.42%)	26.02%

Note: Performance in SGD. Dividends re-invested. Net of fees.

\* 1997 Performance is from end October to end December.



# Yeoman 3-Rights Value Asia Fund

---

<b>Currency</b>	SGD
<b>Management Fee</b>	1%
<b>Performance Fee</b>	15% with High Water Mark
<b>Manager Subscription Charge</b>	SGD 2,500 (Payable to Manager)
<b>Fund Subscription Charge</b>	1% of NAV (Payable to Fund)
<b>Fund Redemption Charge</b>	1.5% of NAV (Payable to Fund)
<b><u>Early Exit Charges</u></b>	(Payable to Fund)
<b>1<sup>st</sup> Year:</b>	7.5%
<b>2<sup>nd</sup> Year:</b>	5.0%
<b>3<sup>rd</sup> Year:</b>	2.5%
<b>Minimum Initial Investment</b>	SGD 250,000
<b>Minimum Top-up Subscription</b>	SGD 50,000

---

# Yeoman 3-Rights Value Asia Fund

---

<b>Valuation</b>	Last Trading Day of the Month
<b>Subscription</b>	Monthly on 1st Dealing Day
<b>Redemption</b>	Quarterly on 1st Dealing Day
<b>Custodian, Sub-Custodian, Cash Custodian</b>	Portcullis Trust (Singapore) Ltd, Deutsche Bank, SBM Bank (Mauritius) Ltd
<b>Auditor</b>	Nexia, Baker and Arenson, Mauritius

---

# Contact Us

- [www.yeomancap.com](http://www.yeomancap.com)
- Address:  
Yeoman Capital Management Pte Ltd  
11 Unity Street #02-13  
Robertson Walk  
Singapore 237995
- Phone: +65 6737 3922
- Fax: +65 6737 6780

# Disclaimer

This document does not constitute an offer, a solicitation of offer, nor a recommendation to transact in the Participating Shares of the Fund in any jurisdiction.

The terms of any offer to subscribe for any Participating Shares in Yeoman 3-Rights Value Asia Fund (the "Fund") are on the basis of the Fund's Constitution, Information Memorandum and Subscription Agreement only (as may be as may be amended, supplemented or restated from time to time) (the "Fund Documents"). Investors must rely solely on the information in the Fund Documents in deciding whether to invest in Participating Shares of the Fund.

Nothing contained in this document is to be construed as accounting, financial, legal, tax, investment or other advice. Accordingly, investors should read the Fund Documents and seek their own professional advice before making any investment decision.

The information contained herein is strictly confidential and intended only for the person to whom this document is addressed or given to by Yeoman Capital Management Pte. Ltd. (the "CIS Manager") or any of the CIS Manager's representatives or agents. Accordingly, any part or the whole of this document may not be distributed in any form without the consent of the CIS Manager or where such dissemination would constitute a breach of any laws in any jurisdiction.

Certain information contained in this presentation constitutes "forward-looking statements", which may (without limitation) be identified by the usage of forward-looking terminology such as "may", "will", "should", "expect", "anticipate", "target", "project", "estimate", "intend", "continue", "believe" or other variation or comparable terminology. Such "forward-looking statements" are subject to various risk and uncertainties and actual events or results or the actual performance of the Fund may differ materially from those reflected or contemplated in such forward-looking statements.

Nothing contained herein should be deemed to be a prediction or projection of future performance of the Fund.

This presentation is intended for distribution to "Eligible Investors" only, as defined in the Information Memorandum of the Fund, and if to persons in Singapore, to persons who are "accredited investors" or "institutional investors" (as defined under the Securities and Futures Act (Cap. 289) of Singapore).

# Appendix

# Yeoman 3-Rights Value Asia Fund

## Asset Allocation

---

<b>June</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Equities</b>	97.1%	99.1%	98.0%	96.8%	97.0%	97.6%	99.1%	95.5%	94.4%	97.9%
<b>Cash</b>	2.9%	0.9%	2.0%	3.2%	3.0%	2.4%	0.9%	4.5%	5.6%	2.1%

---

## Country Allocation

---

<b>June</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Hong Kong</b>	29.8%	29.2%	30.7%	27.6%	35.3%	36.1%	37.6%	38.3%	36.1%	33.3%
<b>Singapore</b>	19.0%	21.1%	15.1%	17.6%	16.0%	17.2%	18.6%	19.6%	22.4%	24.2%
<b>Malaysia</b>	22.5%	23.1%	24.1%	26.1%	22.0%	23.3%	22.1%	20.3%	20.5%	20.8%
<b>Korea</b>	25.4%	25.3%	27.2%	25.5%	23.5%	20.7%	20.3%	17.3%	15.4%	19.1%
<b>Thailand</b>	0.5%	0.5%	0.9%	0%	0.2%	0.3%	0.5%	0.1%	0%	0.6%

---

# Yeoman 3-Rights Value Asia Fund

## Valuation Ratios

---

<b>June</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>PB</b>	0.72x	0.58x	0.61x	0.65x	0.72x	0.62x	0.55x	0.52x	0.48x	0.36x
<b>PE</b>	9.2x	9.8x	11.1x	10.9x	12.0x	12.7x	11.5x	8.0x	11.9x	15.6x
<b>Yield</b>	4.4%	4.8%	4.2%	3.8%	3.3%	3.8%	3.7%	4.5%	4.8%	6.2%
<b>ROE (1Y trailing)</b>	9.3%	10.3%	6.7%	6.7%	6.2%	5.6%	5.8%	6.9%	4.6%	3.6%
<b>ROE (5Y trailing)</b>	9.5%	9.8%	9.2%	9.0%	9.0%	7.9%	6.2%	5.8%	5.4%	5.4%
<b>Market Cap (SGD, Weighted Average)</b>	200M	172M	158M	204M	238M	224M	260M	231M	209M	187M
<b>NAV per share (SGD)</b>	\$216.11	\$195.79	\$245.09	\$290.12	\$338.97	\$323.25	\$394.17	\$404.05	\$388.11	\$322.45

---

# Yeoman 3-Rights Value Asia Fund

## Other Ratios

---

<b>June</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Portfolio Turnover</b>	30%	29%	12%	24%	19%	19%	15%	14%	8%	10%
<b><u>Expense Ratio</u></b>										
<b>Before Performance Fees</b>	1.19%	1.18%	1.26%	1.34%	1.20%	1.22%	1.26%	1.23%	1.20%	1.22%
<b>After Performance Fees</b>	1.19%	3.60%	1.26%	3.29%	4.17%	3.99%	1.33%	3.93%	1.70%	1.22%

---



# Yeoman 3-Rights Value Asia Fund

- Yeoman 3-Rights Value Asia Fund holds a Category 1 Global Business Licence (No. C104001282) in Mauritius issued by the FSC under the Financial Services Act 2007 and operates as a Collective Investment Scheme pursuant to the Securities Act 2005.
- It has also been authorized to operate as an Expert Fund under Regulation 79(1) of the Securities Act (Collective Investment Scheme and Closed-End Fund) Regulations 2008 in Mauritius.

# Yeoman Capital Management

- Incorporated as a private company limited by shares in Singapore under The Companies Act (Chapter 50)
- Company and GST Registration is 199902308Z
- Holds a Capital Markets Services Licence for Fund Management issued by MAS under the Securities and Futures Act (Chapter 289)